

KALEIDO

RELATIONSHIP MANAGER (ZURICH)

We are looking for refined, ambitious and skilled talents who will be a team player and help us grow.

Are you passionate about the financial world and do you enjoy building and maintaining long-lasting relationships with clients? Our desk covering the Swiss market is looking for a Relationship Manager to join their team.

WHAT THE JOB IS ALL ABOUT

- Develop your own client network
- Act as a trusted advisor to clients and prospects
- Develop in-depth understanding of client's needs, preferences and overall wealth and be responsive to the changes in the clients' needs
- Effectively manage a book of clients and act as a relationship lead accountable for the clients' experience
- Coordinate expert resources to ensure the integrated delivery of the entire service and product spectrum
- Identify new business development opportunities and build relationships with referral partners

DO YOU HAVE WHAT IT TAKES

- A very good network of potential customers
- Exceptional interpersonal skills and considerable sales and financial aptitude
- Pro-active, analytical, and structured
- Highly motivated and with an entrepreneurial spirit
- A team player who can work under pressure, ability to work and collaborate closely with all employees
- Fluent in German and good English knowledge
- Education in the field of finance or economics

ABOUT KALEIDO:

Kaleido is a Swiss award-winning boutique private bank focusing on wealthy individuals and their families, entrepreneurs, family offices and financial intermediaries. It's mission is to offer state-of-the-art financial solutions to their clients by innovating future-proof products and services and by leveraging their extensive network.

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KALEIDO

Are you interested in working with us? Gian Nay would be happy to receive your full application documents to this email address:
g.nay@kaleidoprivatbank.ch

If you have any questions, please do not hesitate to contact us.

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